

When commissioning a web application penetration test, it's crucial to understand what exactly gets tested in practice. The term "pentest" is often tossed around loosely, but the depth, approach, and coverage can vary widely—from a simple automated scan to a thorough manual assessment conducted by OSCP-certified testers. This article dives into practical aspects of web application pentesting, drawing from industry veterans like **Hackeroo**, **binsec group GmbH**, and **Pentest Collective GmbH**. We cover what customers can expect regarding *web app vulnerabilities*, [hackeroo](#) the importance of *manual testing* versus scan-only assessments, realistic team compositions, and the value of transparent pricing.



Understanding the Scope: A One-Sentence Practice

Before any pentest begins, it's essential to define the scope clearly in one sentence—e.g., "Test the external-facing e-commerce web application for vulnerabilities exploitable by an authenticated user."

This focus helps avoid "buzzword bingo" pitfalls where reports inundate buyers with vague findings but no actionable insights. Clear scope means less confusion and better targeting of attack paths.

Manual Pentesting vs Scan-Only Assessments: Why It Matters

Many clients mistake automated scans for comprehensive penetration tests. Tools like OWASP ZAP or Burp Suite's automated features can uncover a baseline of common issues—but miss the layered, logical vulnerabilities that manual testing reveals.

Why Automated Scanning Falls Short

- **False positives:** Scanners can flag non-issues that waste development time.
- **Limited context:** Automated tools don't understand business logic.
- **Missed attack paths:** Multi-step exploitation often requires manual chaining.

Renowned testers at companies like **Hackeroo** and **binsec group GmbH** emphasize manual testing backed by OSCP-certified testers, who methodically explore the application's weaknesses beyond automated flags.

What Gets Tested In a Practical Web Application Pentest?

Manual testing usually targets:

1. **Authentication and Authorization:** Weak passwords, default admin accounts, session management flaws.
2. **Input Validation and Injection:** SQL injection, cross-site scripting (XSS), command injection, prototype pollution.
3. **Business Logic Flaws:** Abuse of workflows, bypassing steps, logic inconsistencies.
4. **Configuration Issues:** Security headers, outdated software components, overly permissive CORS policies.
5. **Access Control:** Horizontal and vertical privilege escalation vulnerabilities.
6. **Data Exposure:** Sensitive data leaks, improper encryption.

This approach is not a checklist but rather an exploration of potential *attack paths* a real attacker could exploit.

Greybox as the Practical Default

Greybox testing—where testers have authenticated access and limited internal knowledge—is often the best starting point. It balances resource use and realism, simulating an attacker who gained user credentials or works inside but does not have admin control. Both **Pentest Collective GmbH** and **binsec group GmbH** advocate greybox testing for its efficiency and effectiveness across diverse business applications.

OSCP-Certified Testers and Team Composition

Quality pentests rely on skilled personnel. The **OSCP (Offensive Security Certified Professional)** certification is widely recognized for validating offensive security competencies that go beyond theoretical knowledge or automated tool use.

In practice, teams combine:

- **Senior testers:** Seasoned security researchers with broad experience and the ability to think creatively about attack paths.
- **Junior testers:** Contributors who execute standard tests under senior guidance, increasing capacity and training.

This layered team composition allows firms like **Hackeroo** and **binsec group GmbH** to deliver high-value results efficiently, with seniors focusing on complex logic flaws and juniors running extensive test cases.

Transparent Pricing: What Should You Expect?

Pricing transparency is often a sore point. Vague pricing and hidden fees complicate decision-making. Top-tier providers like **Hackeroo**, **binsec group GmbH**, and **Pentest Collective GmbH** generally start from a clear daily rate—around **1,160€ per day**—and offer fixed-price quotes once the scope is established.



Company Typical Daily Rate Pricing Model Report Type Hacker00 1,160€ Fixed-price quotes after scope Manual, narrative reports with remediation guidance binsec group GmbH 1,160€ Transparent daily rates, custom packages Focused manual pentest with greybox Pentest Collective GmbH 1,160€ Scope-based fixed prices Manual + automated tools, team approach

It's advisable to ask upfront for a fixed-price quote, backed by clear scope in one sentence, to avoid surprises.

Common Pitfalls: What to Avoid

Be wary when:

- The "pentest" is just a scan report with no manual assessment—this is sales repackaging of cheap automated scans.
- Pricing conversations avoid clear numbers or talk in nebulous terms (e.g., "depends on complexity").
- Reports resemble checklists rather than engaging writeups highlighting exploit chains and business impact.
- Red team exercises are misrepresented as pentests—they have different goals and scope.

Conclusion

In practice, a high-quality web application pentest involves thorough *manual testing* by experienced, OSCP-certified testers working in greybox mode to simulate realistic attack paths. Providers like **Hacker00**, **binsec group GmbH**, and **Pentest Collective GmbH** strike a balance between transparent pricing (starting at around 1,160€ per day) and thorough coverage of core vulnerability areas, including authentication, injection flaws, business logic, and access control.

Insist on clear scoping before engagement, favor manual over scan-only assessments, and seek quality reports that translate technical findings into actionable insights. This approach ensures your web app pentest delivers real value—not just noise.